## **DAYS ON MARKET 2015:** TOP MARKET BREAKDOWN

| RANCHO SANTA FE, CA      | 15)            | \$7,525,500  | 15)              | 1,040 | 15)         | 86  |               | 15)         | 1,675 | Į.                                | 40%          | <b>(2)</b>       | 2% |    | 15)             | 60%  | 12)         | 63% |
|--------------------------|----------------|--------------|------------------|-------|-------------|-----|---------------|-------------|-------|-----------------------------------|--------------|------------------|----|----|-----------------|------|-------------|-----|
| VERO BEACH, FL           | TOP TEN (2015) | \$7,241,375  | 1(20             | 571   | DAYS (2015) | 112 |               | DAYS (2015) | 767   | (20)                              | 30%          | DAYS (2015)      | 6% |    | (20             | 70%  | DAYS (2015) | 77% |
| ATLANTA, GA              | E              | \$4,248,160  | 00<br>V          | 467   | DAYS        | 106 |               | DAYS        | 828   | 180                               | 50%          | 9<br>9           | 1% |    | ۲ 18(           | 50%  | DAYS        | 78% |
| HOLMBY/BEL AIR, CA       | 70             | \$24,536,155 | TOTAL DOM (2015) | 683   | _           | 123 | 23 <b>180</b> | 180         | 922   | TOP 10 SALES DOM UNDER 180 (2015) | 30%          |                  | 3% |    | OVER 180 (2015) | 70%  | 180 I       | 76% |
| GREENWICH, CT            | RICE           | \$9,976,667  |                  | UNDER | 0           |     | SOLD OVER 180 | 940         |       | 0%                                | OER O        | 1%               |    | ΨC | 100%            | OVER | 81%         |     |
| NASHVILLE, TN            | LEP            | \$3,662,400  | AVG              | 852   | Z           | 53  |               | 0           | 1,194 | 2                                 | 30%          | SP UNDER         | 8% |    | Щ               | 70%  | SP O        | 72% |
| SCOTTSDALE, AZ           | G SALE PRICE   | \$7,344,769  |                  | 604   | SOLD        | 69  |               |             | 738   | ALES                              | 20%          | O SP             | 8% |    |                 | 80%  | 2           | 83% |
| WESTLAKE VILLAGE, CA     | Š              | \$5,685,944  |                  | 875   | S M         | 124 |               | AVG DOM     | 1,197 | 0                                 | 30%          | <b>OF OLP TO</b> | 3% |    | P 10            | 70%  | OLP         | 71% |
| BEVERLY HILLS, CA        |                | \$25,117,000 |                  | 188   | AVG DOM     | 86  |               | NG          | 598   |                                   | 80%          | 9F0              | 8% |    | ,<br>10         | 20%  | OF          | 64% |
| PACIFIC PALISADES, CA    |                | \$12,383,946 |                  | 494   | Š           | 86  |               | ∢           | 767   | 8                                 | <b>९</b> 40% | <b>%</b> 9       | 5% |    | ~               | 60%  | AVG %       | 77% |
| MALIBU, CA               |                | \$14,413,750 |                  | 471   |             | 57  |               |             | 719   |                                   | 30%          | AVG              | 5% |    |                 | 60%  | Ā           | 80% |
| MAUI, HI                 |                | \$10,899,500 |                  | 522   |             | 113 |               |             | 795   |                                   | 40%          | 9                | 1% |    |                 | 60%  |             | 82% |
| VAIL, CO                 |                | \$11,609,250 |                  | 735   |             | 86  |               |             | 909   |                                   | 30%          | 8                | 8% |    |                 | 70%  |             | 87% |
| SAN FRANCISCO COUNTY, CA |                | \$16,082,500 |                  | 579   |             | 62  |               |             | 1,353 |                                   | 60%          | 9                | 2% |    |                 | 40%  |             | 72% |
| SEATTLE, WA              |                | \$8,552,500  |                  | 739   |             | 84  |               |             | 1,395 |                                   | 50%          | 9                | 5% |    |                 | 50%  |             | 73% |
| ASPEN, CO                |                | \$22,450,981 |                  | 667   |             | 57  |               |             | 972   |                                   | 30%          | 9                | 5% |    |                 | 60%  |             | 76% |
| OAHU, HI                 |                | \$12,037,600 |                  | 293   |             | 88  |               |             | 499   |                                   | 50%          | 8                | 9% |    |                 | 50%  |             | 69% |
| LAS VEGAS, NV            |                | \$6,081,000  |                  | 606   |             | 103 |               |             | 1,778 |                                   | 70%          | 8                | 7% |    |                 | 30%  |             | 53% |
| PALM BEACH (PROPER), FL  |                | \$20,235,410 |                  | 428   |             | 122 |               |             | 559   |                                   | 30%          | 8                | 9% |    |                 | 70%  |             | 80% |
| SAN DIEGO COUNTY, CA     |                | \$12,032,000 |                  | 795   |             | 114 |               |             | 965   |                                   | 20%          | 9                | 1% |    |                 | 80%  |             | 72% |
| ORANGE COUNTY, CA        |                | \$16,730,489 |                  | 348   |             | 43  |               |             | 478   |                                   | 30%          | 8                | 5% |    |                 | 70%  |             | 78% |
| DALLAS, TX               |                | \$9,122,222  |                  | 550   |             | 150 |               |             | 742   |                                   | 40%          | 8                | 1% |    |                 | 50%  |             | 83% |
| TELLURIDE, CO            |                | \$6,137,195  |                  | 977   |             | 59  |               |             | 1,370 |                                   | 30%          | 9                | 3% |    |                 | 70%  |             | 81% |
| BOSTON, MA               |                | \$8,244,500  |                  | 412   |             | 76  |               |             | 917   |                                   | 60%          | 9                | 3% |    |                 | 40%  |             | 86% |
| BRENTWOOD, CA            |                | \$13,381,166 |                  | 173   |             | 82  |               |             | 310   |                                   | 60%          | 9                | 5% |    |                 | 40%  |             | 85% |
| SONOMA COUNTY, CA        |                | \$10,814,800 |                  | 432   |             | 106 |               |             | 922   |                                   | 60%          | 9                | 4% |    |                 | 40%  |             | 72% |
| MIAMI, FL                |                | \$20,820,011 |                  | 497   |             | 40  |               |             | 725   |                                   | 0%           | 9                | 2% |    |                 | 60%  |             | 78% |
| AVERAGES                 |                | \$12,124,696 |                  | 590   |             | 85  |               |             | 927   |                                   | 40%          | 8                | 7% |    |                 | 59%  |             | 76% |