

DAYS ON MARKET 2016: TOP MARKET BREAKDOWN

RANCHO SANTA FE, CA	AVG SALE PRICE TOP TEN (2016)	\$6,215,000	AVG TOTAL DOM (2016)	434	AVG DOM SOLD UNDER 180 DAYS (2016)	95	AVG DOM SOLD OVER 180 DAYS (2016)	661	% TOP 10 SALES DOM UNDER 180 (2016)	40%	AVG % OF OLP TO SP UNDER 180 DAYS (2016)	92%	% TOP 10 SALES DOM OVER 180 (2016)	60%	AVG % OF OLP TO SP OVER 180 DAYS (2016)	73%
VERO BEACH, FL		\$6,412,000		807		97		984		20%		95%		80%		73%
ATLANTA, GA		\$5,832,800		532		115		811		40%		91%		60%		70%
HOLMBY/BEL AIR, CA		\$32,741,600		860		1		955		10%		100%		90%		76%
GREENWICH, CT		\$11,447,888		665		131		818		20%		97%		80%		66%
NASHVILLE, TN		\$3,388,400		585		47		944		40%		98%		60%		87%
SCOTTSDALE, AZ		\$7,393,000		690		97		838		20%		85%		80%		84%
WESTLAKE VILLAGE, CA		\$4,543,650		572		77		784		30%		96%		70%		81%
BEVERLY HILLS, CA		\$19,730,000		375		88		805		60%		94%		40%		67%
PACIFIC PALISADES, CA		\$12,779,406		256		85		427		50%		89%		50%		79%
MALIBU, CA		\$17,205,400		489		81		664		30%		95%		70%		85%
MAUI, HI		\$10,472,000		438		41		537		20%		100%		80%		72%
VAIL, CO		\$7,867,388		702		85		967		30%		85%		70%		80%
SAN FRANCISCO COUNTY, CA		\$14,544,250		372		49		856		60%		111%		40%		79%
SEATTLE, WA		\$7,744,743		596		78		1,060		50%		94%		50%		90%
ASPEN, CO		\$13,774,000		307		81		645		60%		95%		40%		84%
OAHU, HI		\$8,076,969		428		64		520		20%		90%		80%		79%
LAS VEGAS, NV		\$5,262,000		398		150		564		40%		92%		60%		73%
PALM BEACH (PROPER), FL		\$24,894,801		451		76		827		50%		89%		50%		80%
SAN DIEGO COUNTY, CA		\$13,910,000		288		11		705		50%		90%		50%		85%
ORANGE COUNTY, CA		\$19,182,258		525		132		623		20%		83%		80%		72%
DALLAS, TX		\$8,090,200		672		63		797		10%		98%		90%		75%
TELLURIDE, CO		\$5,963,750		1,057		76		1,303		20%		98%		80%		78%
BOSTON, MA		\$5,108,000		287		99		413		40%		96%		60%		86%
BRENTWOOD, CA		\$12,349,600		345		87		603		50%		95%		50%		79%
SONOMA COUNTY, CA		\$10,320,700		811		85		992		20%		87%		80%		70%
MIAMI, FL		\$14,490,695		497		66		784		40%		85%		60%		65%
AVERAGES		\$11,490,695		535		80		774		35%		93%		65%		77%